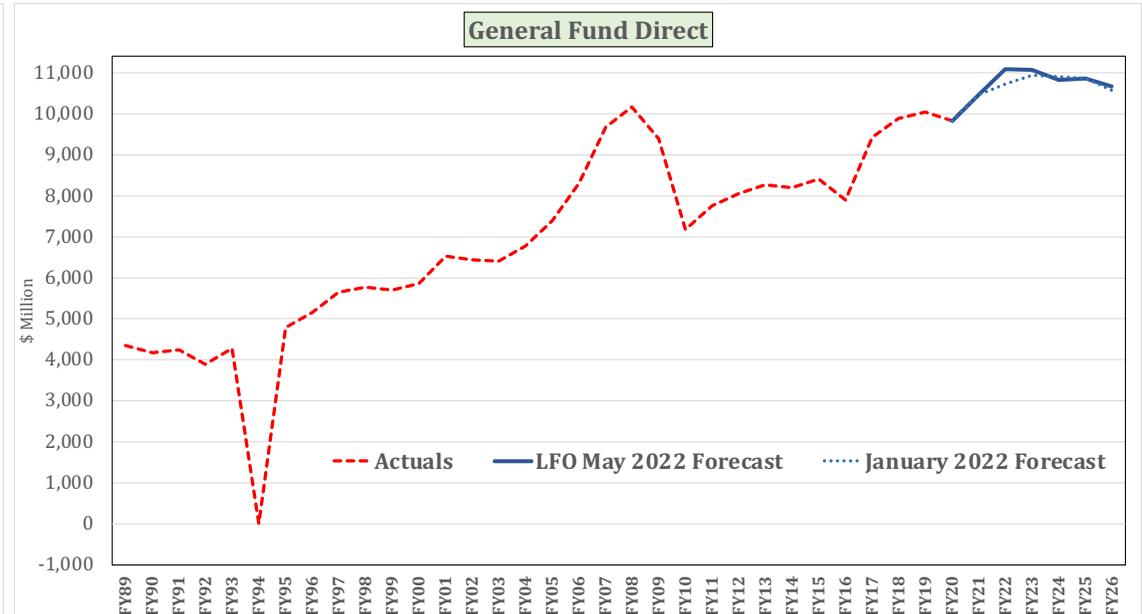
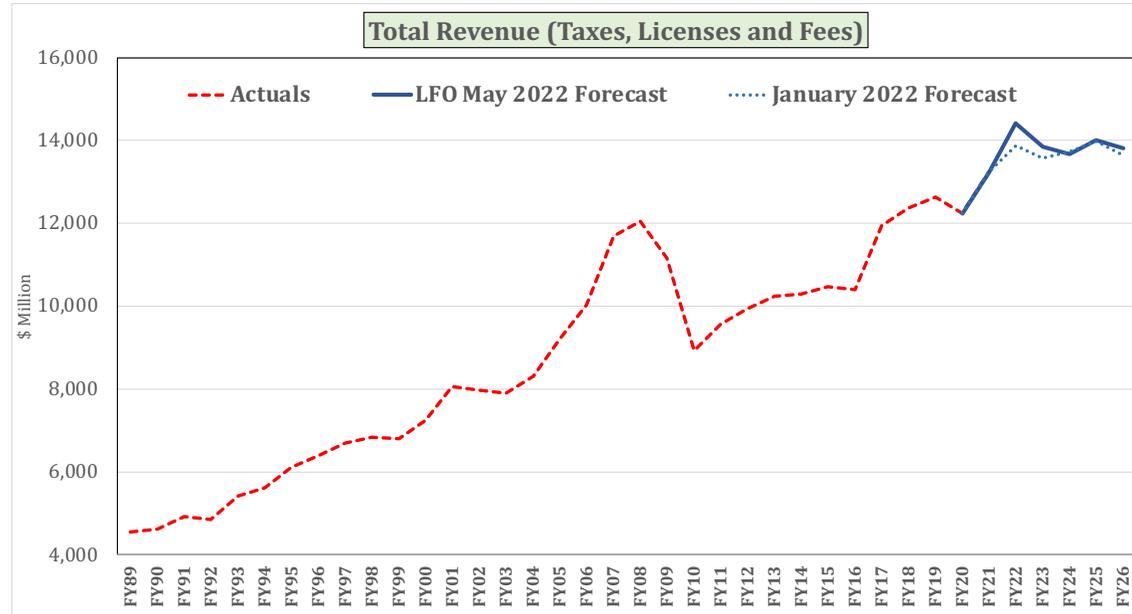


May 9, 2022 Revenue Estimating Conference LFO Forecast Summary



May 9, 2022 Forecast (\$ Million)

	FY21	FY22				FY23				
	Actual	Jan REC	May REC	Forecast Change	Annual Growth Rate	Jan REC	May REC	Forecast Change	Annual Growth	Annual Growth Rate
Sales	4,207.3	4,446.8	4,665.0	218.2	10.9%	4,376.9	4,462.6	85.7	(202.4)	-4.3%
Personal Income	3,956.6	4,363.8	4,438.0	74.2	12.2%	4,294.2	4,448.2	154.0	10.2	0.2%
Corporate Income and Franchise	805.4	750.0	897.0	147.0	11.4%	577.7	598.0	20.3	(299.0)	-33.3%
Gaming (excluding lottery)	722.8	729.8	754.0	24.2	4.3%	728.8	744.7	15.9	(9.3)	-1.2%
Excise License	1,043.5	1,028.0	1,085.1	57.1	4.0%	1,041.2	1,052.5	11.3	(32.6)	-3.0%
Oil and Gas	400.2	519.0	546.1	27.1	36.5%	517.7	534.3	16.6	(11.8)	-2.2%
All Other Revenue	2,096.8	2,031.6	2,021.8	(9.8)	-3.6%	2,036.6	1,999.3	(37.3)	(22.5)	-1.1%
TOTAL Taxes Licenses and Fees	13,232.6	13,869.0	14,407.0	538.0	8.9%	13,573.1	13,839.6	266.5	(567.4)	-3.9%
Statutory Dedications	(2,767.8)	(3,134.0)	(3,322.3)	188.3	20.0%	(2,637.3)	(2,764.8)	127.5	557.5	16.8%
TOTAL General Fund Direct	10,464.8	10,735.0	11,084.7	349.8	5.9%	10,935.8	11,074.8	139.0	(9.9)	-0.1%

- The inflation assumption is key to FY 23 and FY24 performance, which is a peak in the current quarter at 8%, declining back to typical 2.1-2.3% inflation by the end of CY23 – a smooth landing (see next page). FY23 and FY24 will experience the slowdown – there is no recession forecast, only a slowing of growth.

- Sales and Income are the major drivers for the increase in both years. Revenue in FY 22 increases by 5.9% in FY 23, growing by \$349.8M. As downward economic pressure begins late in FY22, gross revenue declines through FY23 and FY24. However, since FY22 is so strong, the SGF loss in FY 23 is still above the January forecast by \$139M. Statutory dedications that occur in FY22 (HSDRSS \$400M and Revenue Stabilization \$297M) do not occur in FY23, which contributes to no change in state general fund direct while gross revenue is declining.

- Sports wagering appears as a revenue source beginning in FY 22. The estimate is \$8M-\$9M annually to be increased as more observations become available.
- Weakness in tobacco tax and vehicle licenses, though vehicle sales tax is up. Fewer cars being purchased for higher prices. Vehicle license weakness will decrease the contribution to TTF slightly.

- Premium tax is increasing due to extension of public health emergency through 7/1/22 and increasing home and auto rates. LDH's estimate of the premium tax dedication to MATF in FY23 is inflated to \$680M due to rate change timing making retroactive payments along with estimated payments on higher rates and regular enrollment offset by disenrollment throughout FY23.
- The Department of Revenue begins withholding 1% of sales and income tax beginning in FY23. LDR will also revert certain fees that are currently accounted for in the personal income tax total. Before the next REC, the treatment of these amounts will be revisited and possibly segregated for a clearer accounting.
- Based on corporate income and franchise, the Revenue Stabilization Fund receives \$297M in FY22, which brings the balance to about \$533M. The Budget Stabilization Fund balance is about \$720M after deposit of 25% of the FY21 surplus (1/3 = \$240M).

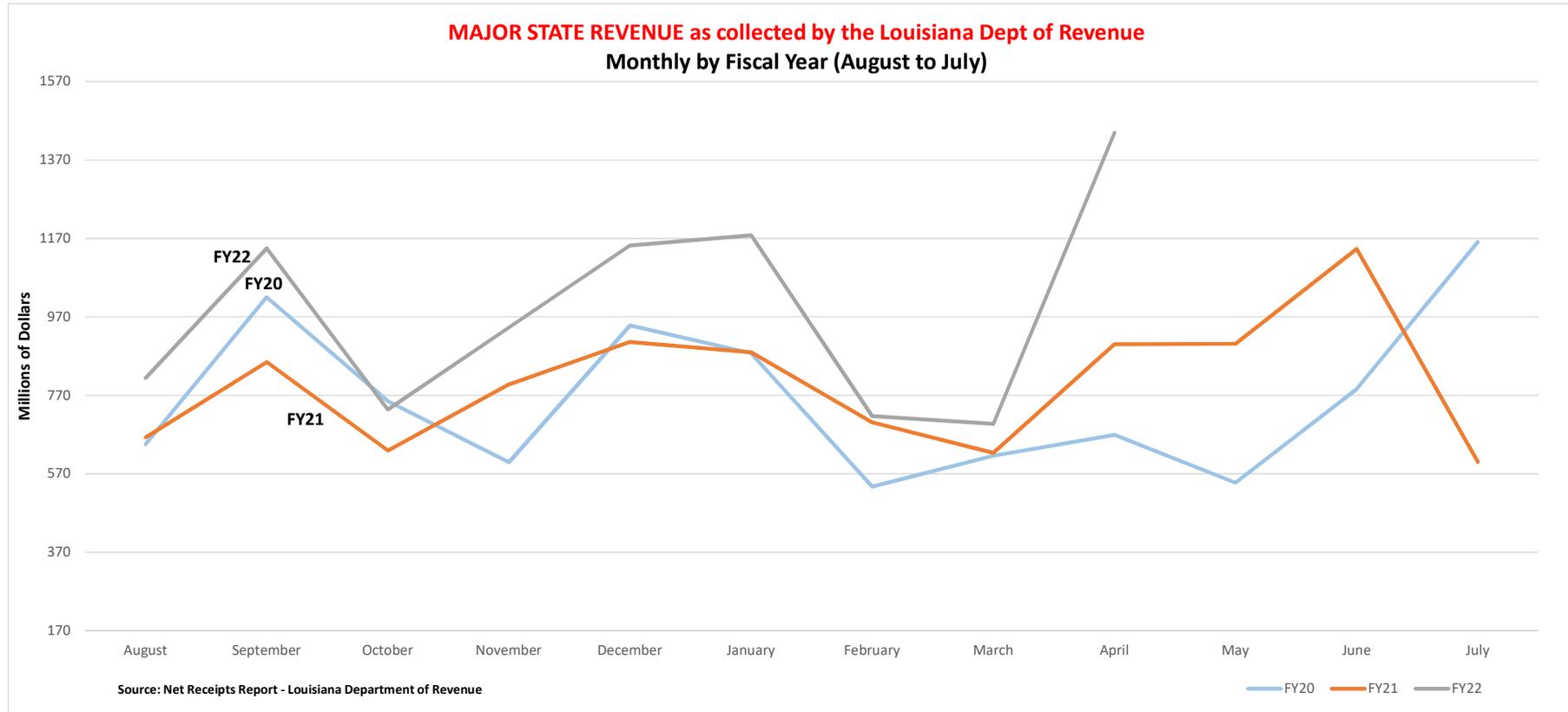
Annual Change in Major Categories

		Actual FY21	Forecast FY22	FY23	FY24	FY25	FY26
Taxes, Licenses and Fees	Forecast	\$13,233	\$14,407	\$13,840	\$13,673	\$14,003	\$13,804
	Annual Change		\$1,174	(\$567)	(\$166)	\$330	(\$199)
	Annual Rate		8.9%	-3.9%	-1.2%	2.4%	-1.4%
Statutory Dedications	Forecast	(\$2,768)	(\$3,322)	(\$2,765)	(\$2,839)	(\$3,133)	(\$3,142)
	Annual Change		(\$555)	\$558	(\$74)	(\$294)	(\$8)
	Annual Rate		20.0%	-16.8%	2.7%	10.4%	0.3%
State General Fund	Forecast	\$10,465	\$11,085	\$11,075	\$10,834	\$10,870	\$10,662
	Annual Change		\$620	(\$10)	(\$241)	\$36	(\$208)
	Annual Rate		5.9%	-0.1%	-2.2%	0.3%	-1.9%
Personal Income Tax	Forecast	\$3,957	\$4,438	\$4,448	\$4,344	\$4,449	\$4,531
	Annual Change		\$482	\$10	(\$104)	\$104	\$82
	Annual Rate		12.2%	0.2%	-2.3%	2.4%	1.8%
Corporate Income Tax	Forecast	\$805	\$897	\$625	\$570	\$562	\$557
	Annual Change		\$92	(\$272)	(\$55)	(\$7)	(\$5)
	Annual Rate		11.4%	-30.3%	-8.9%	-1.3%	-0.9%
General Sales Tax	Forecast	\$3,653	\$4,107	\$3,928	\$3,876	\$3,970	\$3,674
	Annual Change		\$454	(\$179)	(\$51)	\$93	(\$296)
	Annual Rate		12.4%	-4.4%	-1.3%	2.4%	-7.5%
Vehicle Sales Tax	Forecast	\$554	\$558	\$535	\$538	\$542	\$499
	Annual Change		\$4	(\$23)	\$3	\$4	(\$43)
	Annual Rate		0.7%	-4.2%	0.5%	0.8%	-7.9%
Sev & Royalty	Forecast	\$400	\$546	\$534	\$459	\$440	\$447
	Annual Change		\$146	(\$12)	(\$75)	(\$19)	\$7
	Annual Rate		36.5%	-2.2%	-14.1%	-4.1%	1.6%
Gaming	Forecast	\$723	\$754	\$745	\$746	\$761	\$768
	Annual Change		\$32	(\$10)	\$1	\$15	\$7
	Annual Rate		4.4%	-1.3%	0.1%	2.1%	1.0%
Vehicle Licenses	Forecast	\$137	\$124	\$126	\$130	\$131	\$142
	Annual Change		(\$14)	\$2	\$4	\$1	\$11
	Annual Rate		-9.8%	1.6%	3.4%	0.6%	8.3%



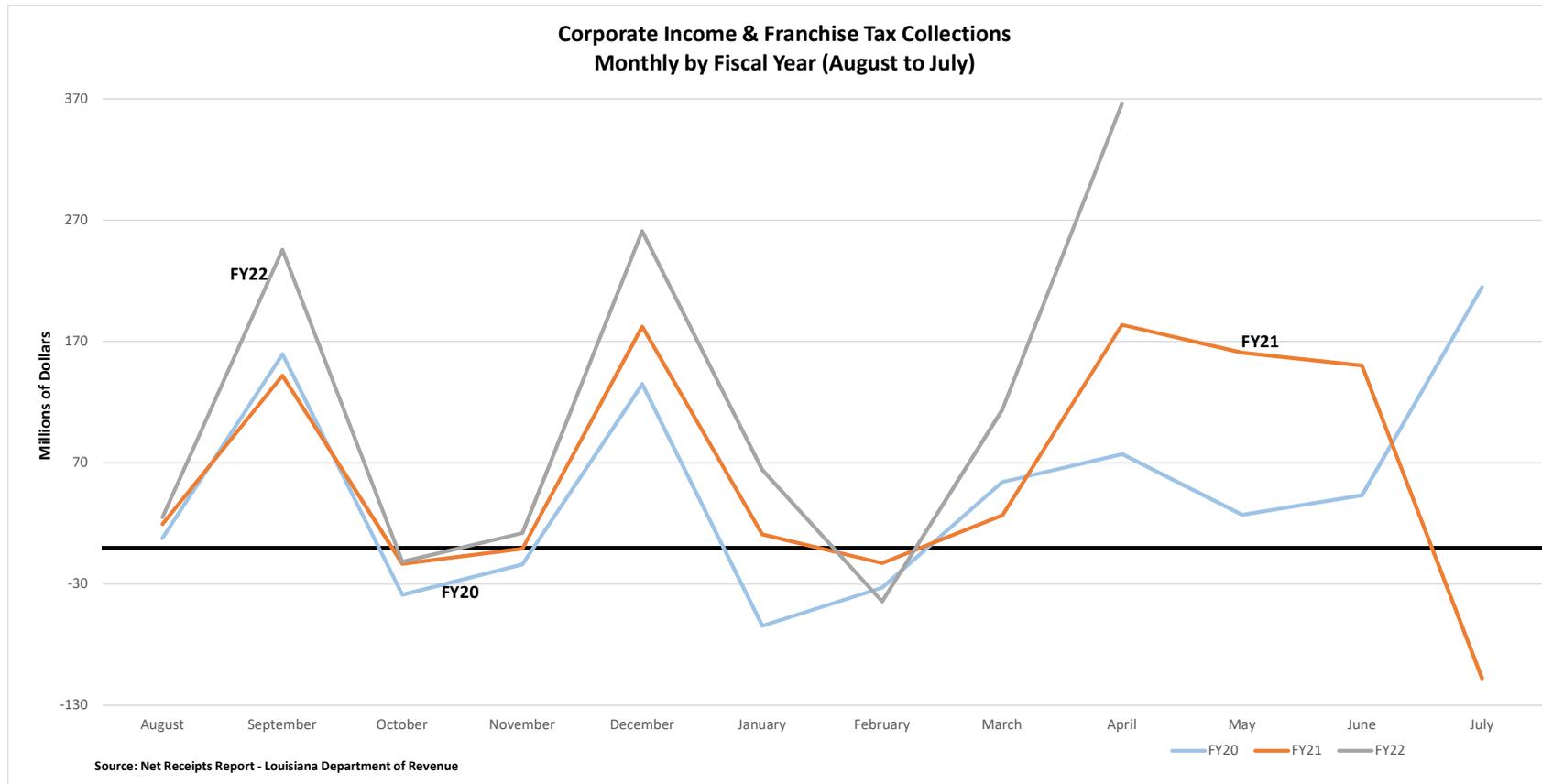
MAJOR STATE REVENUE - MONTHLY COLLECTIONS BY LDR
 In millions of dollars (adjusted for Amnesty collections)

	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	522	724	664	674	645	663	814
September	668	799	768	789	1020	855	1145
October	439	683	753	789	755	629	734
November	619	697	645	707	599	798	943
December	639	530	818	945	948	906	1152
January	699	990	1011	830	877	880	1178
February	583	542	608	576	537	701	717
March	544	586	441	474	616	623	697
April	605	790	1078	1163	669	900	1439
May	604	853	816	899	547	901	
June	828	787	755	756	786	1143	
July	652	751	855	842	1161	600	

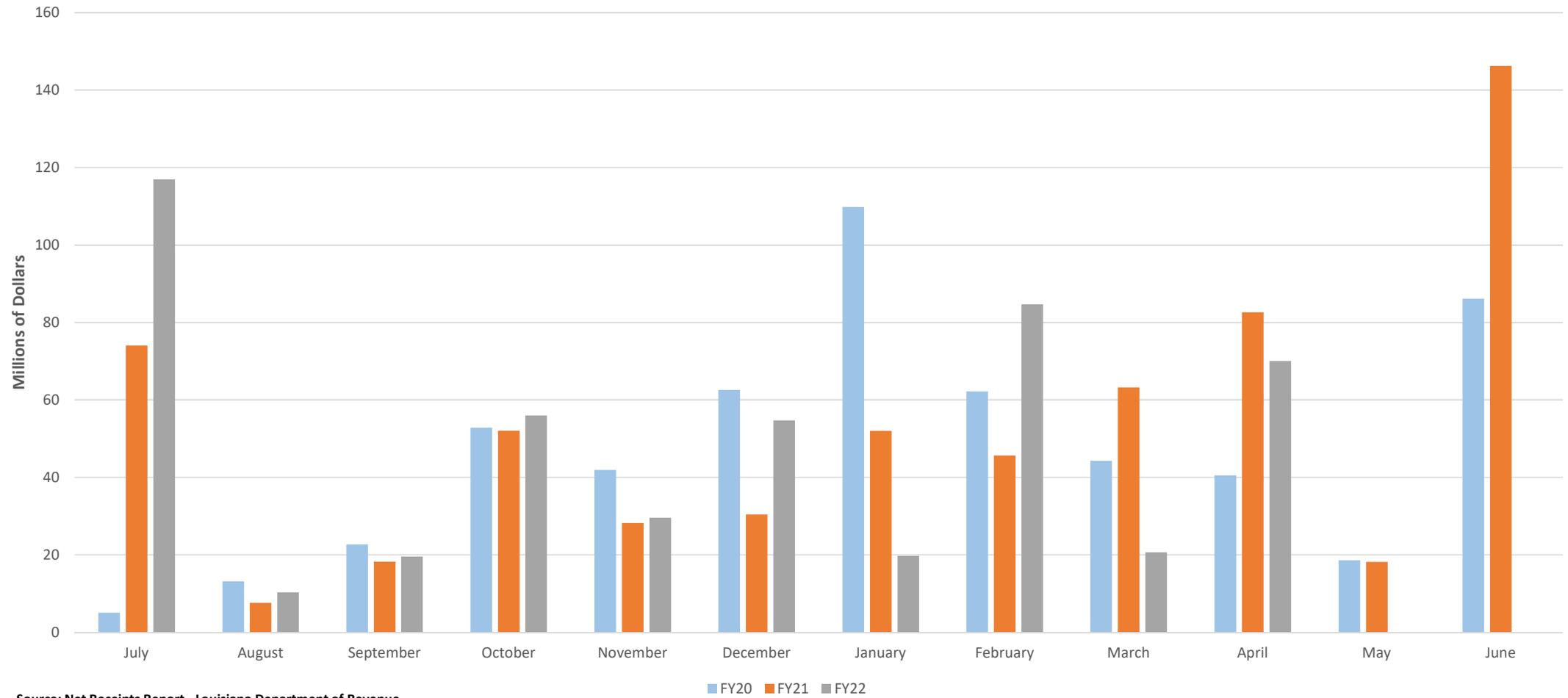


CORPORATE MONTHLY COLLECTIONS
 In millions of dollars (adjusted for Amnesty collections)

	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	-76	-4	-6	-14	8	19	25
September	59	118	97	82	160	142	246
October	-117	-52	-78	-10	-39	-13	-12
November	-33	25	-22	15	-14	-1	12
December	62	-56	140	219	135	182	261
January	-19	36	-8	-14	-64	11	64
February	-8	-45	-48	-76	-33	-13	-44
March	66	59	3	21	54	27	114
April	217	113	170	217	77	184	366
May	-23	107	171	126	27	161	
June	82	84	75	33	43	150	
July	-19	12	-16	31	215	-108	



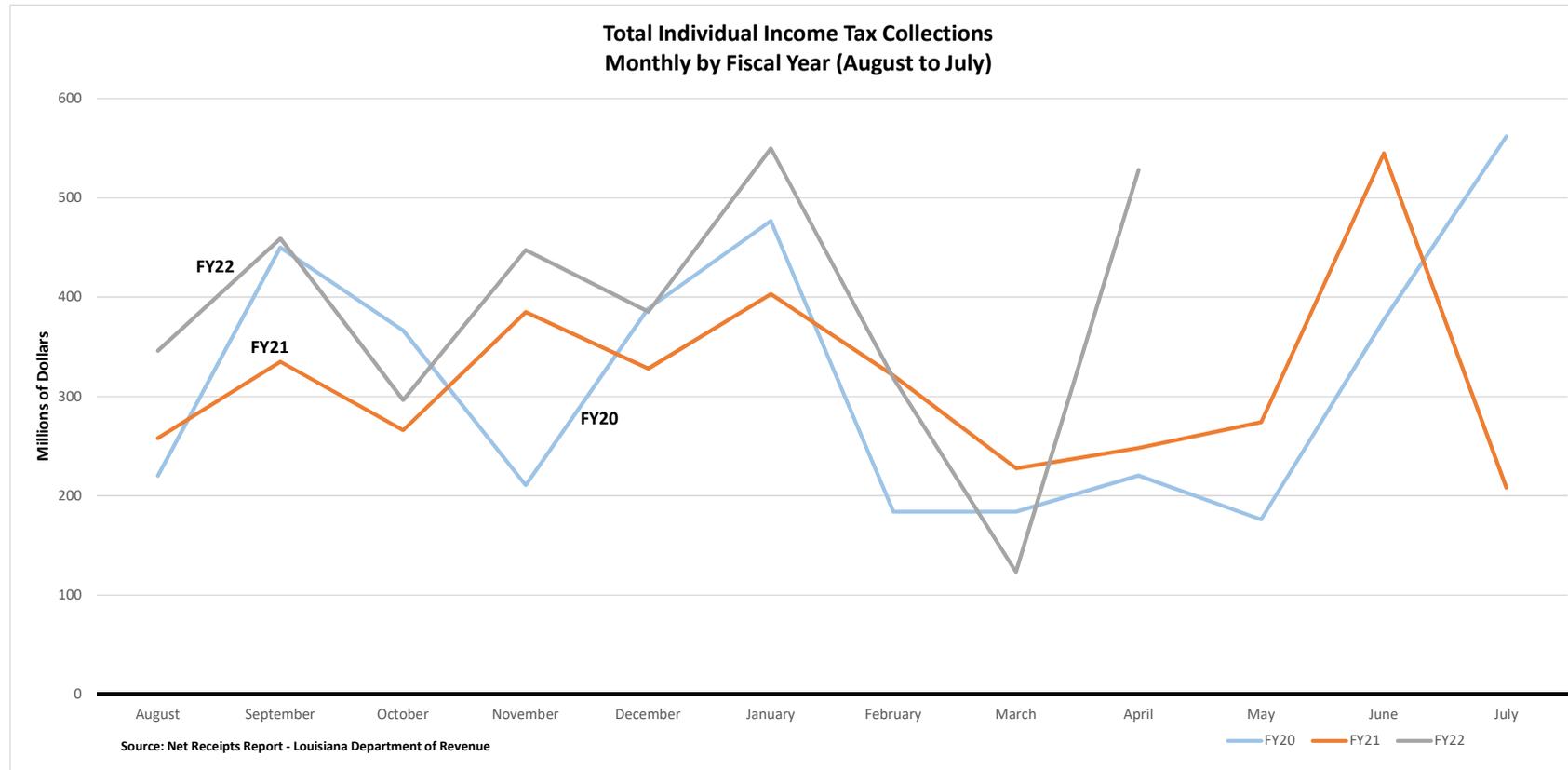
Refunds to corporate taxpayers in Total Corporate Collections - Cash July to June by Fiscal Year



Source: Net Receipts Report - Louisiana Department of Revenue

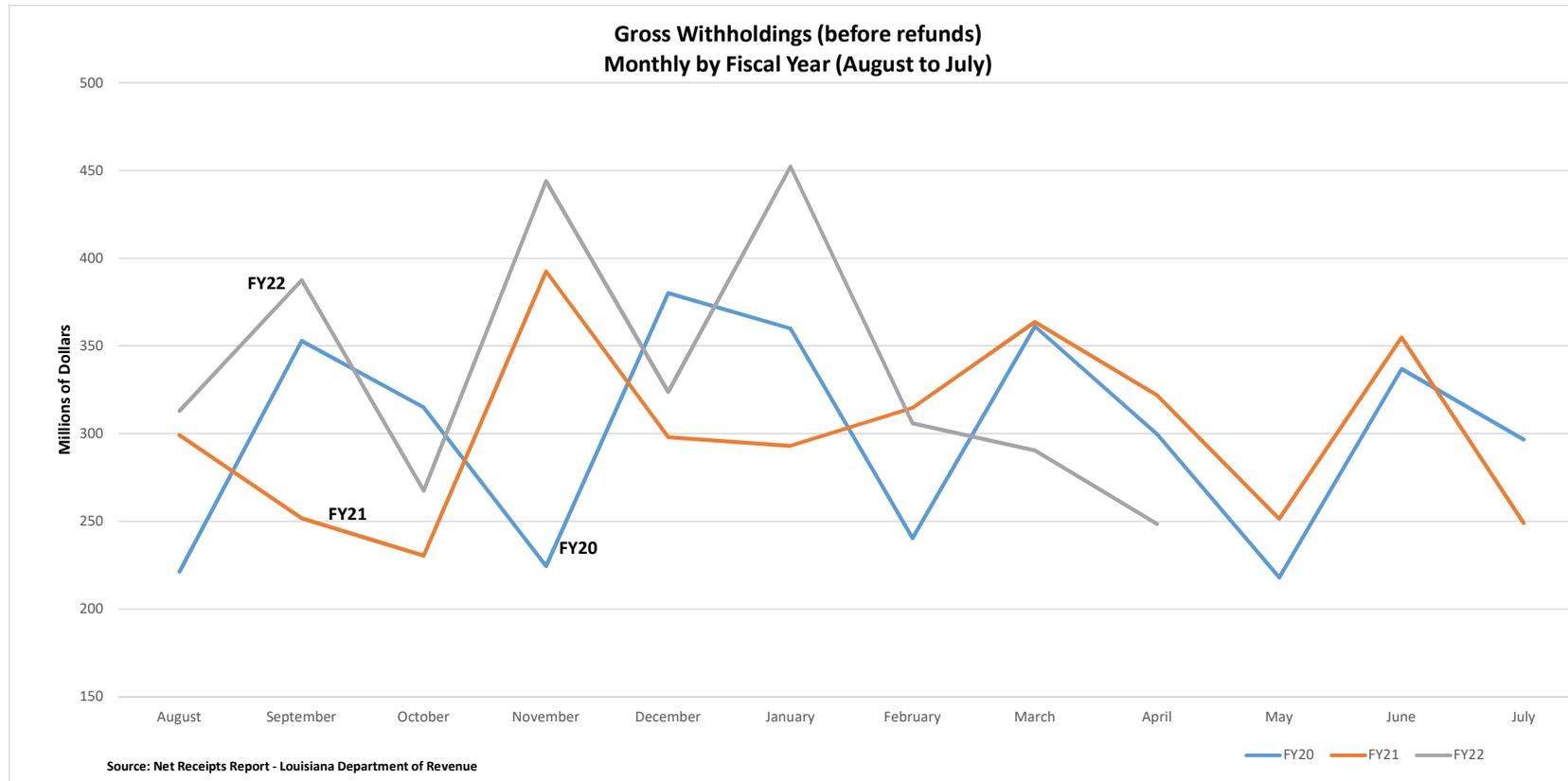
INDIVIDUAL INCOME TAX MONTHLY COLLECTIONS
 In millions of dollars (adjusted for Amnesty collections)

	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	246	297	238	273	220	258	346
September	270	277	240	275	450	335	459
October	211	296	362	392	366	266	296
November	318	215	215	252	211	385	447
December	231	179	228	310	389	328	385
January	326	465	521	400	477	403	550
February	285	178	249	260	184	321	318
March	130	104	16	59	184	228	123
April	43	183	416	511	220	248	528
May	253	289	193	339	176	274	
June	277	247	236	283	377	545	
July	210	277	375	368	562	208	



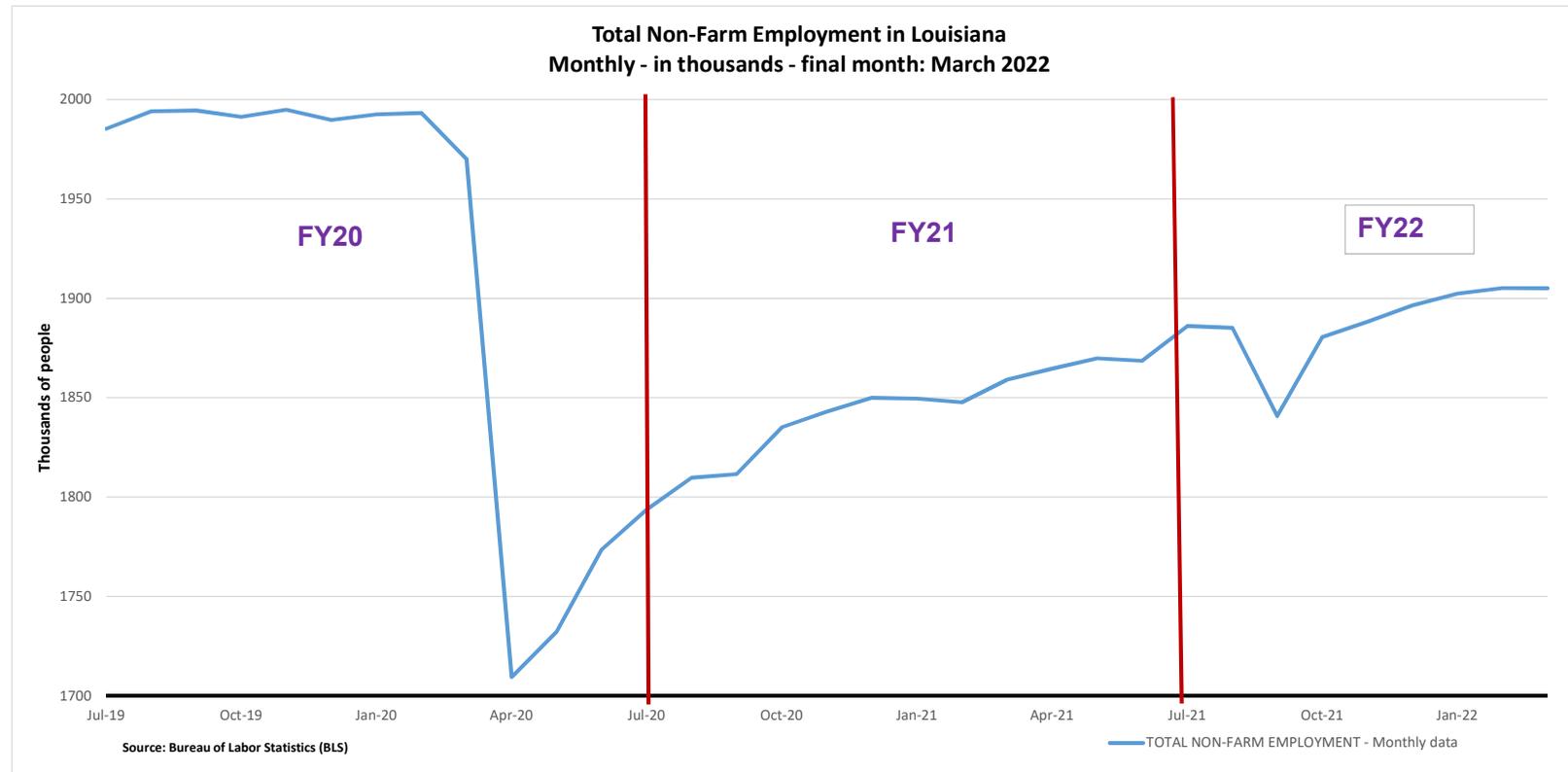
GROSS WITHHOLDINGS (BEFORE REFUNDS TO TAXPAYERS)
 In millions of dollars (adjusted for Amnesty collections)

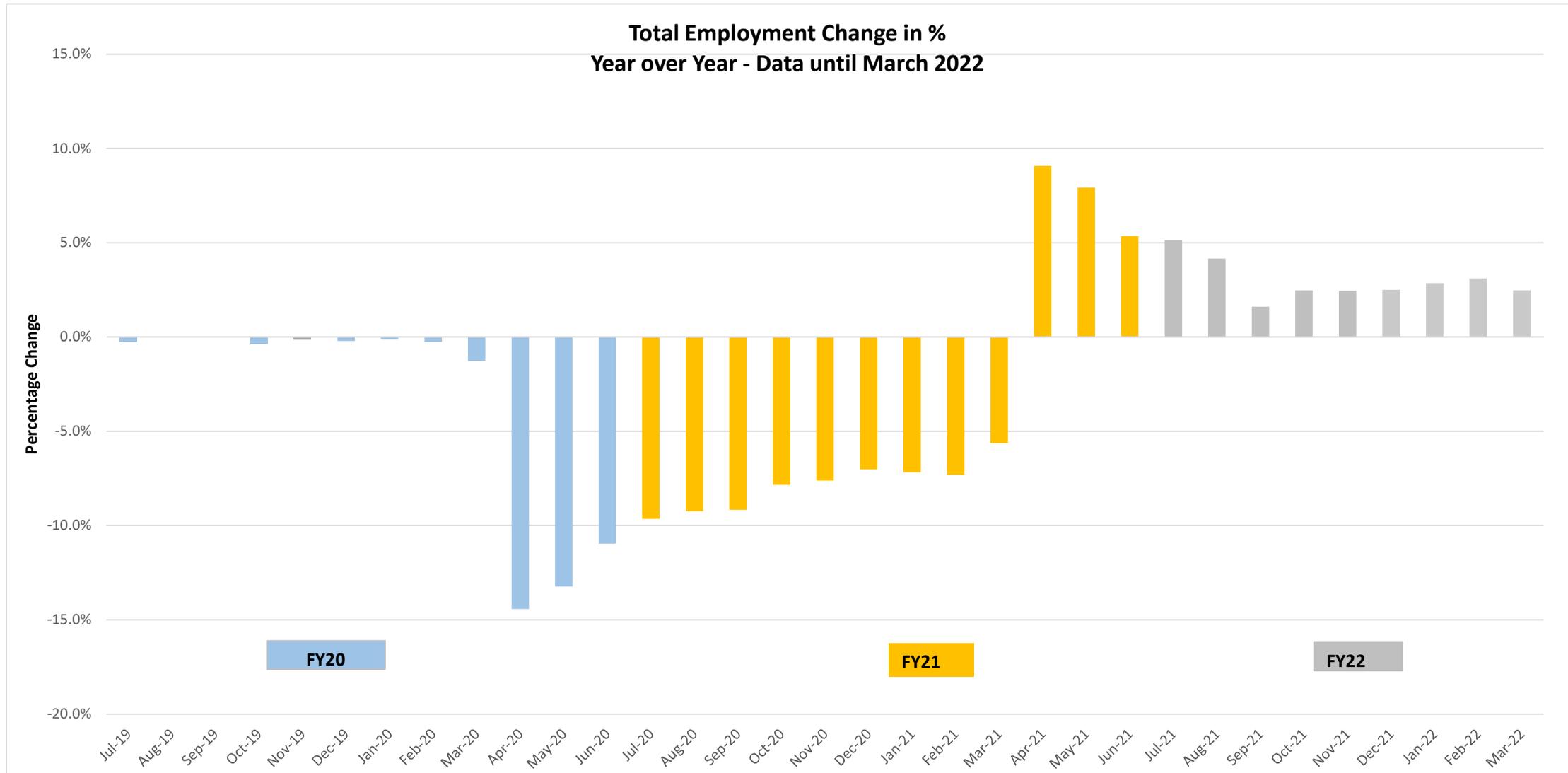
	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	256	317	245	275	221	299	313
September	218	221	179	213	353	252	388
October	194	281	339	370	315	230	267
November	315	242	251	284	225	392	444
December	243	188	204	310	380	298	324
January	256	377	392	331	360	293	452
February	293	209	268	309	240	315	306
March	248	283	201	197	361	364	290
April	203	213	390	418	299	322	248
May	309	314	275	283	218	251	
June	222	229	208	227	337	355	
July	206	287	379	378	297	249	



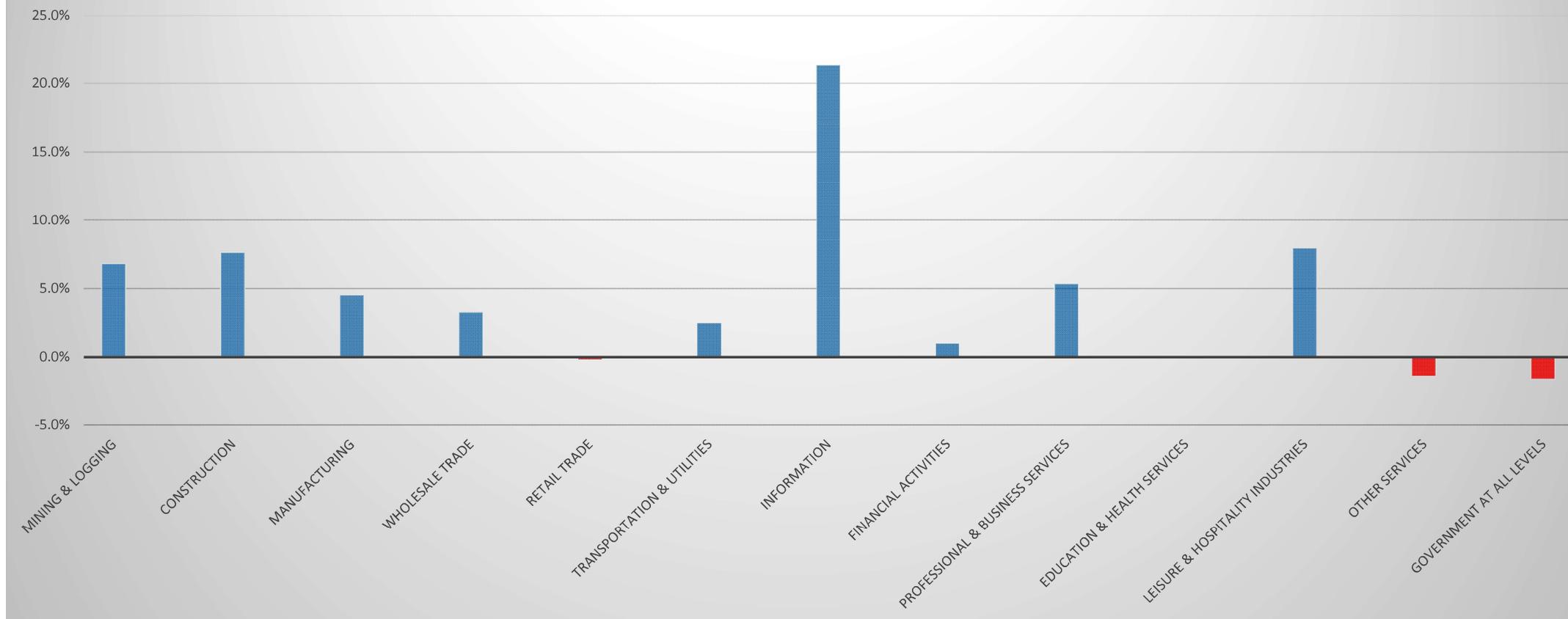
TOTAL NON-FARM EMPLOYMENT - Monthly data
 In thousands of employed persons

	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	1926	1959	1992	1999	1968	1974	1994	1994	1810	1885
September	1927	1963	1998	1997	1974	1977	1995	1995	1812	1841
October	1932	1966	1999	1996	1970	1974	1999	1991	1835	1881
November	1936	1969	2004	1994	1970	1975	1997	1995	1843	1888
December	1938	1964	2007	1992	1970	1978	1994	1990	1850	1896
January	1942	1969	2005	1986	1971	1976	1995	1993	1850	1902
February	1949	1972	2001	1980	1979	1979	1998	1993	1848	1905
March	1950	1976	1994	1979	1975	1991	1995	1970	1859	1905
April	1954	1978	1993	1979	1974	1991	1998	1710	1865	
May	1953	1982	1995	1978	1978	1991	1997	1732	1870	
June	1956	1983	1994	1975	1978	1993	1992	1774	1869	
July	1955	1988	1998	1979	1974	1990	1985	1794	1886	



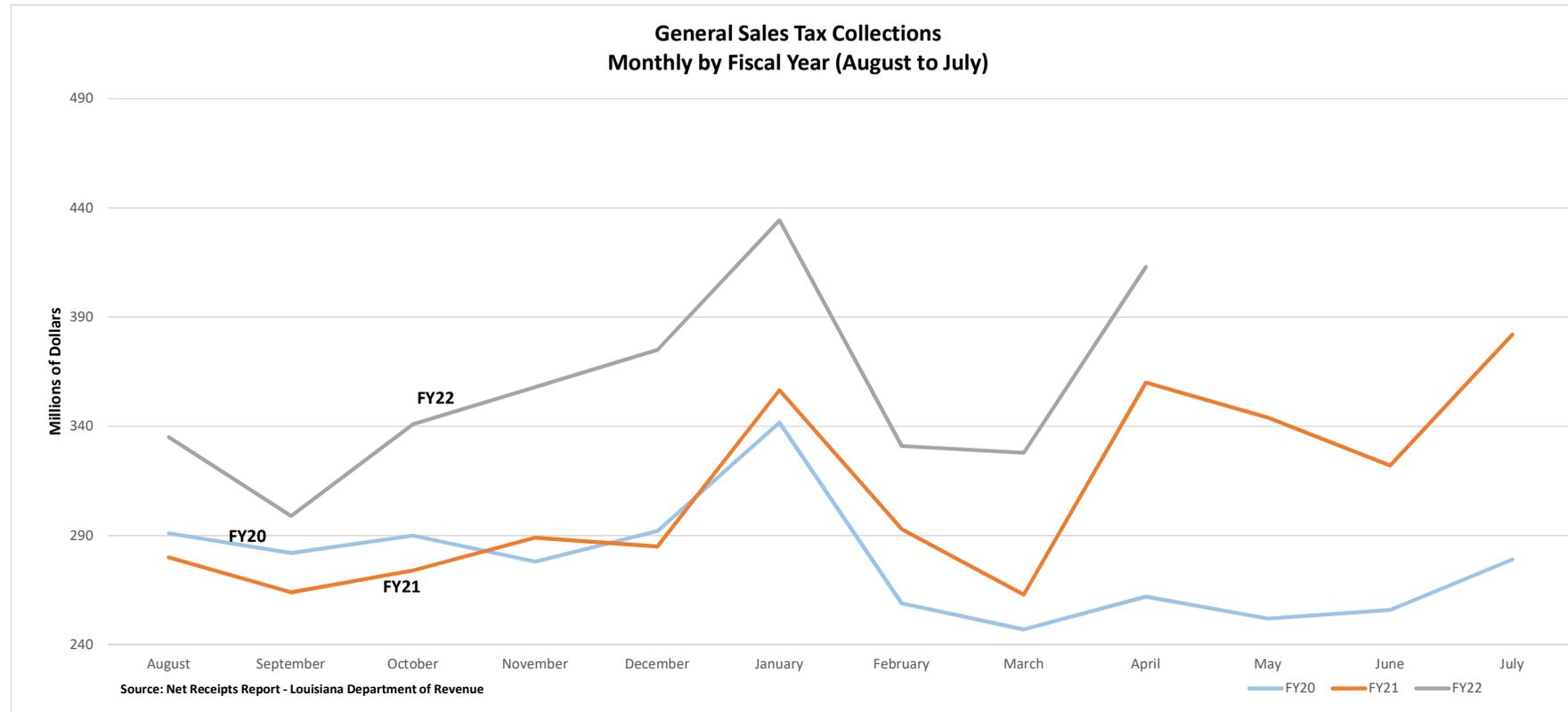


Total Employment Change in the Supersectors Year over Year - March 2021 to March 2022



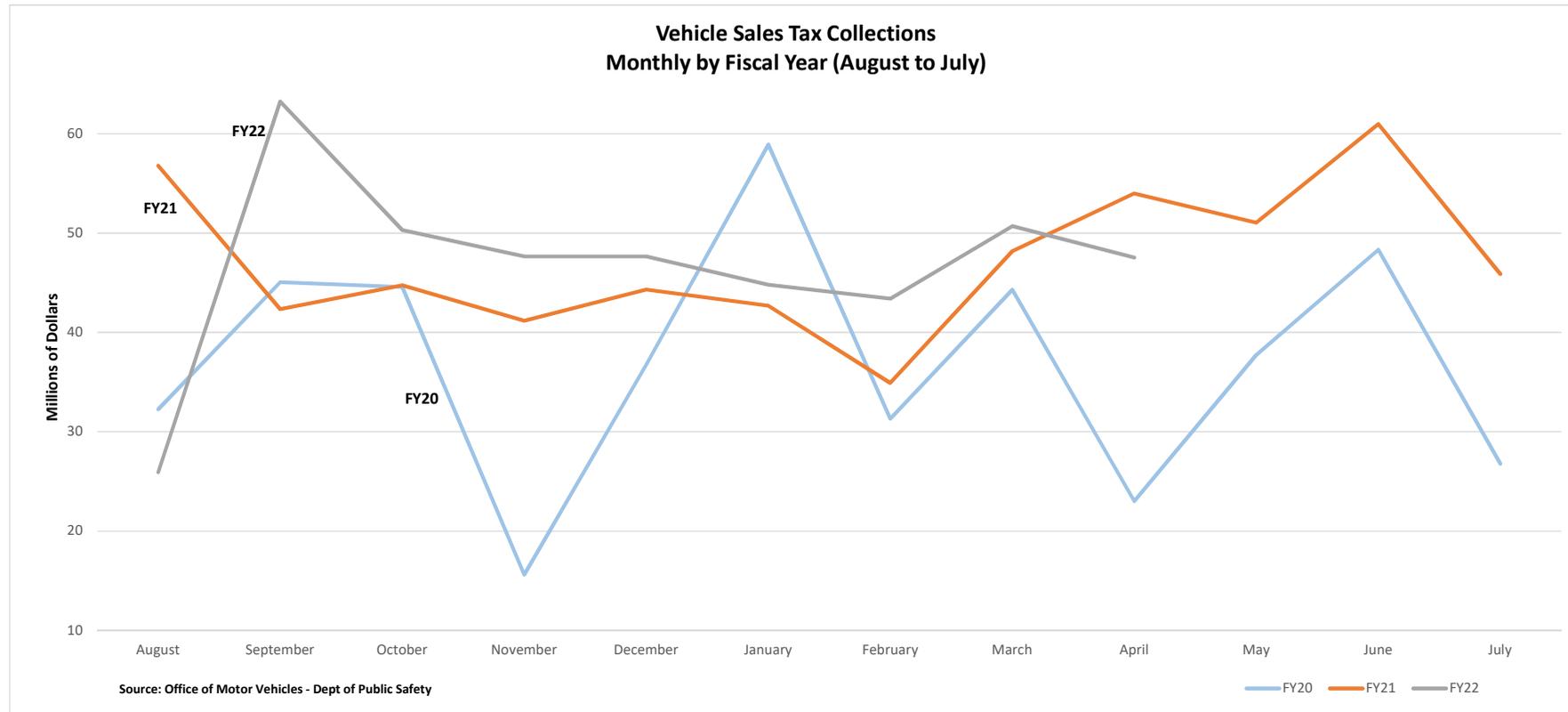
GENERAL SALES TAX MONTHLY COLLECTIONS
 In millions of dollars (adjusted for Amnesty collections)

	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	228	302	316	280	291	280	335
September	219	287	312	291	282	264	299
October	222	320	345	273	290	274	341
November	212	335	327	305	278	289	358
December	220	292	327	282	292	285	375
January	262	374	375	317	342	357	434
February	190	298	293	269	259	293	331
March	219	313	302	270	247	263	328
April	240	360	368	310	262	360	413
May	271	329	318	297	252	344	
June	351	332	313	301	256	322	
July	343	344	364	310	279	382	



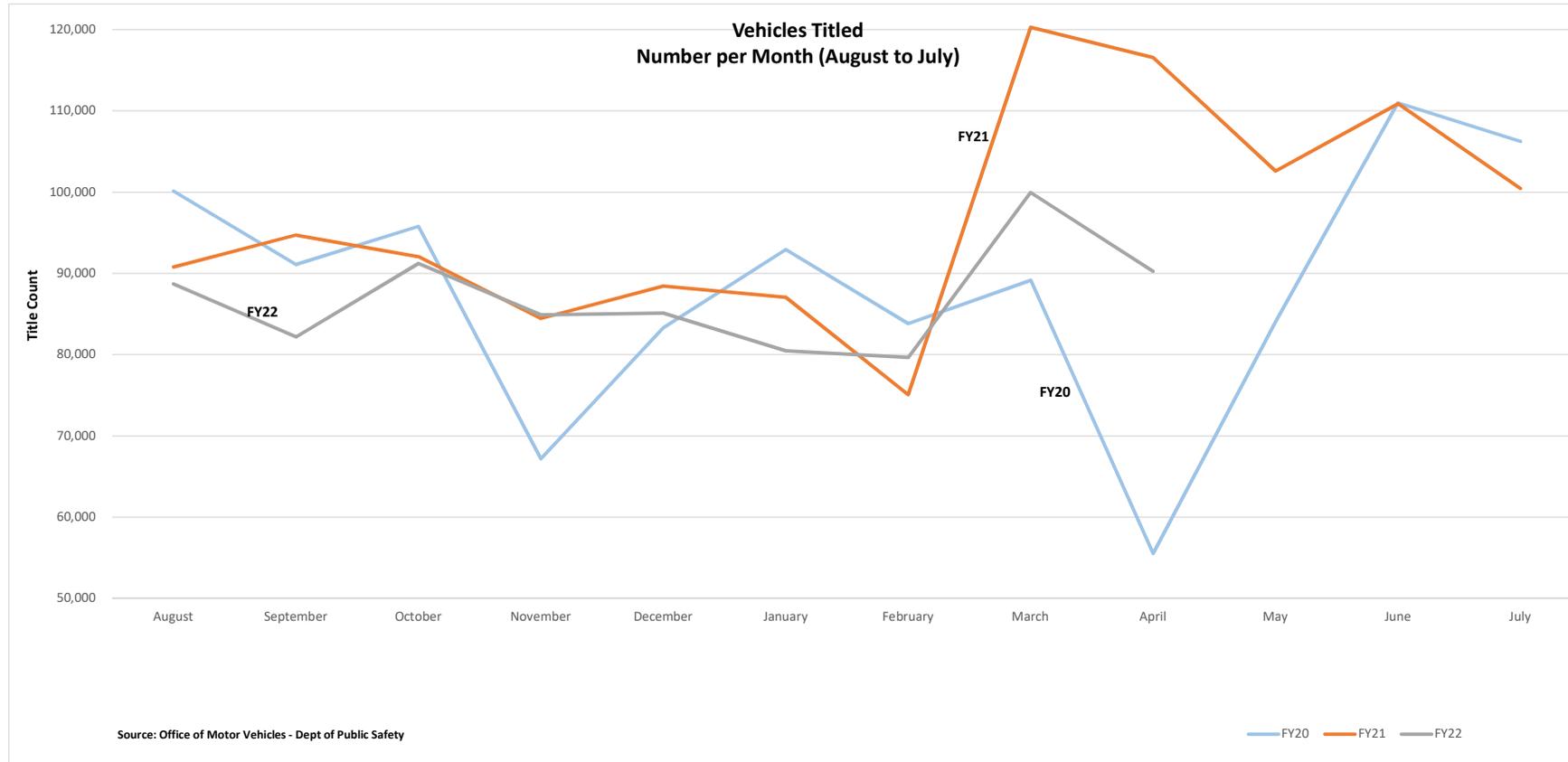
VEHICLE SALES TAX MONTHLY COLLECTIONS
In millions of dollars

	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	31	32	43	40	32	57	26
September	54	54	41	33	45	42	63
October	37	41	42	42	45	45	50
November	25	56	37	30	16	41	48
December	33	38	39	30	37	44	48
January	28	54	42	47	59	43	45
February	30	34	36	33	31	35	43
March	35	50	44	33	44	48	51
April	21	41	42	39	23	54	48
May	52	44	47	46	38	51	
June	39	50	36	32	48	61	
July	36	34	36	32	27	46	



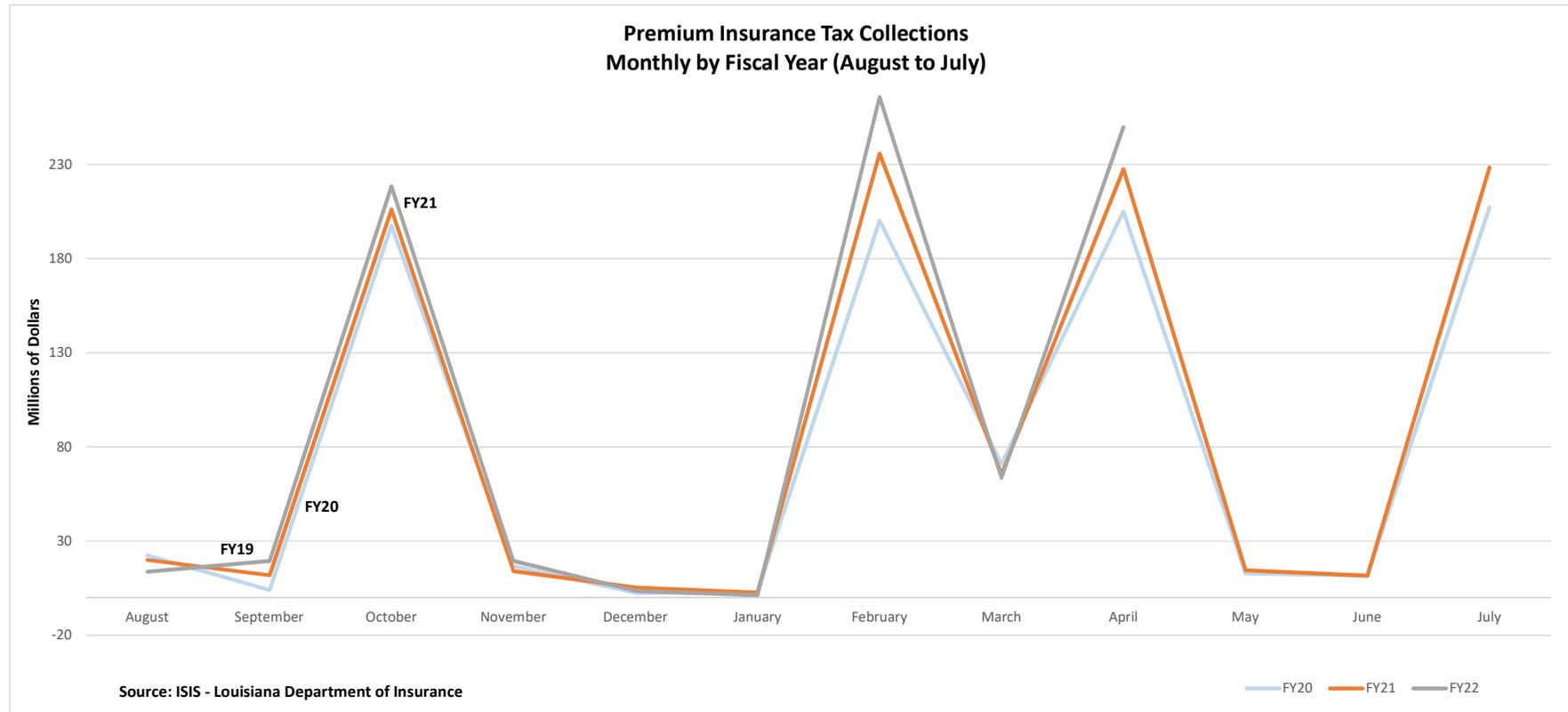
VEHICLES TITLED PER MONTH - VOLUME COUNT
Number per month

	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	103,110	97,463	101,810	101,583	100,124	90,781	88,696
September	104,092	114,439	93,929	83,728	91,079	94,719	82,177
October	98,744	123,013	92,799	95,374	95,786	92,040	91,230
November	78,910	98,662	83,083	79,560	67,190	84,462	84,882
December	90,616	93,275	78,141	76,444	83,306	88,442	85,090
January	88,620	97,577	85,013	93,779	92,925	87,059	80,472
February	101,645	91,684	86,499	86,914	83,798	75,065	79,638
March	111,206	124,487	105,581	105,712	89,146	120,273	99,951
April	106,053	98,337	103,421	100,267	55,515	116,579	90,248
May	98,730	105,187	102,709	103,180	84,046	102,592	
June	103,965	101,703	96,657	93,683	110,984	110,893	
July	93,314	89,507	93,987	96,063	106,242	100,453	



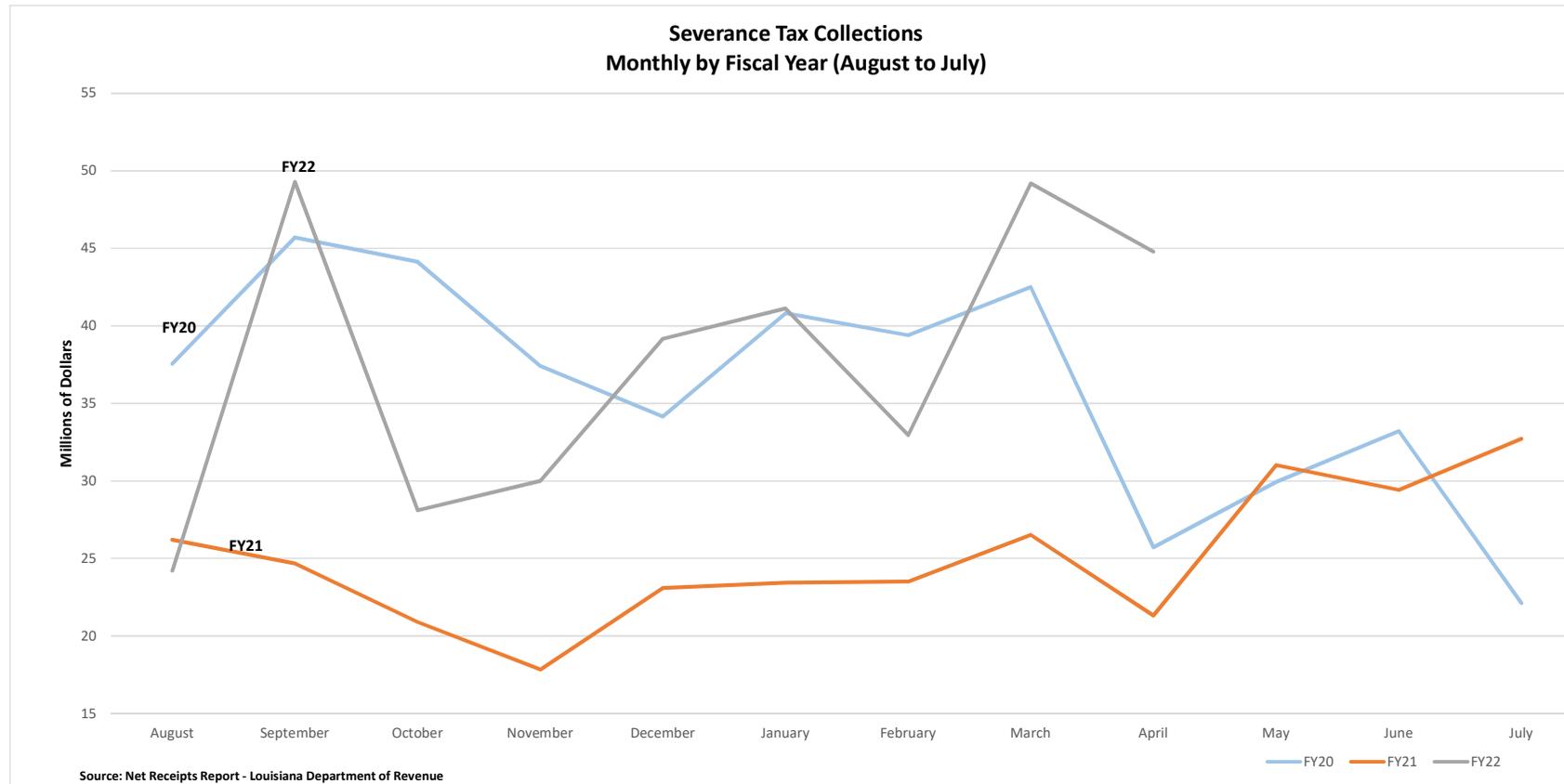
PREMIUM INSURANCE TAX - TOTAL COLLECTIONS MONTHLY
 In millions of dollars

	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	12	15	15	17	22	20	14
September	5	9	7	10	4	12	19
October	91	108	166	185	198	206	218
November	9	10	12	11	17	14	20
December	4	3	3	4	3	5	4
January	-1	2	2	4	3	3	1
February	16	16	207	217	200	236	266
March	166	356	73	44	71	65	64
April	122	173	196	201	205	228	250
May	-10	13	15	15	13	14	
June	6	8	6	9	12	12	
July	109	173	191	200	207	228	



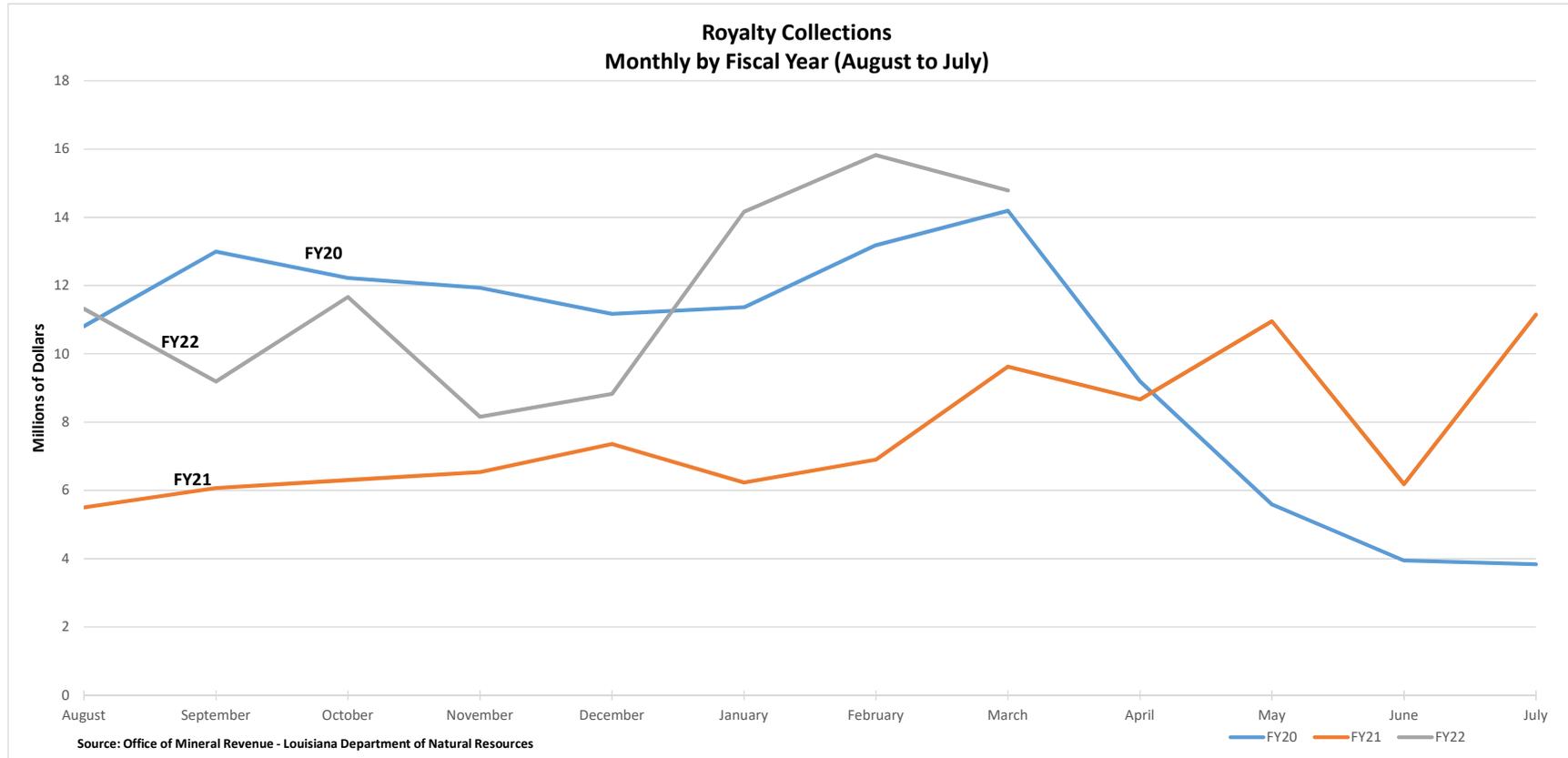
SEVERANCE TAX MONTHLY COLLECTIONS
 In millions of dollars (adjusted for Amnesty collections)

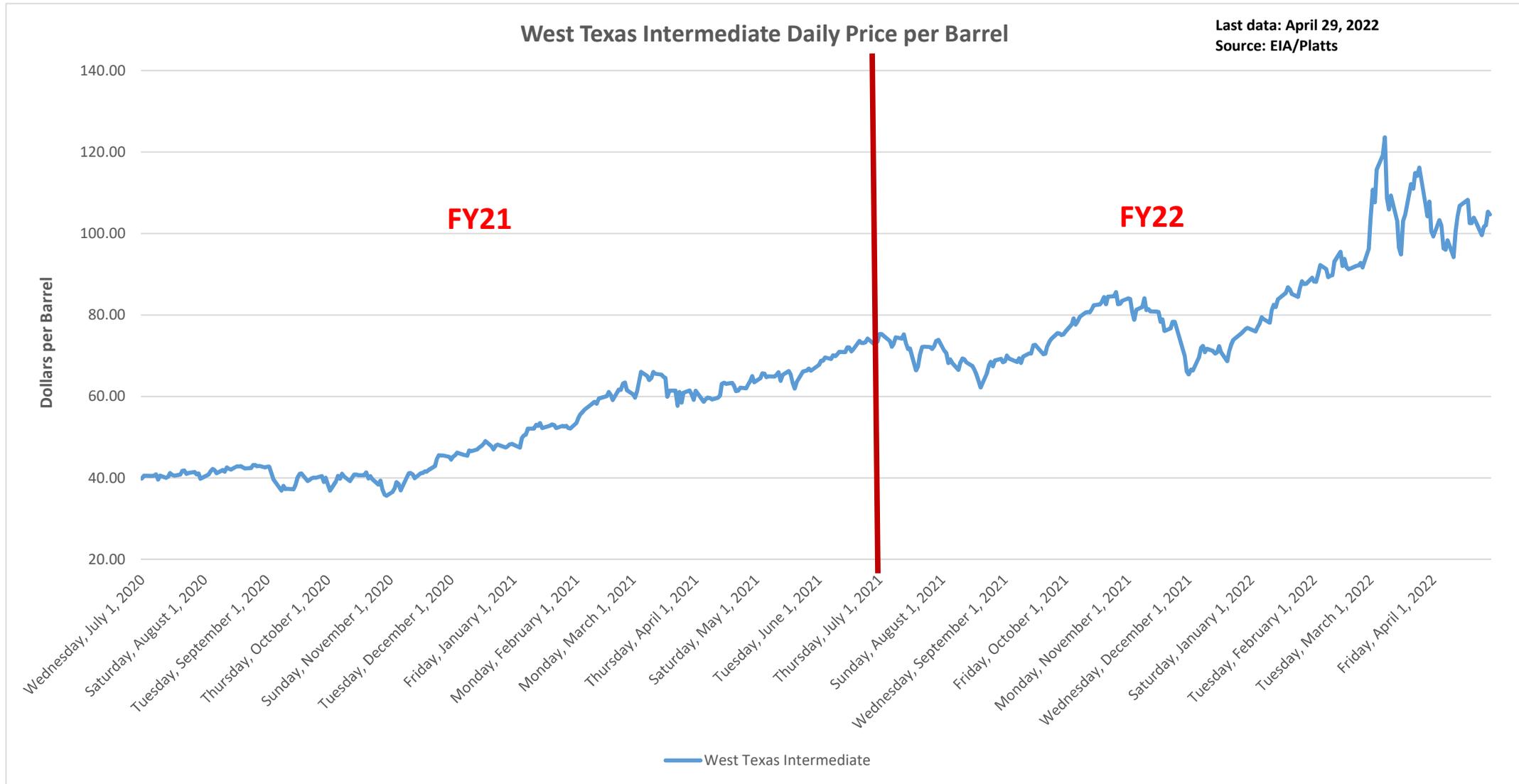
	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	50	38	30	45	38	26	24
September	41	28	33	48	46	25	49
October	39	30	35	48	44	21	28
November	35	26	34	44	37	18	30
December	43	23	36	49	34	23	39
January	37	30	39	40	41	23	41
February	29	31	39	40	39	23	33
March	31	34	42	41	43	27	49
April	27	30	37	39	26	21	45
May	29	34	42	42	30	31	
June	30	34	43	50	33	29	
July	37	33	45	43	22	33	

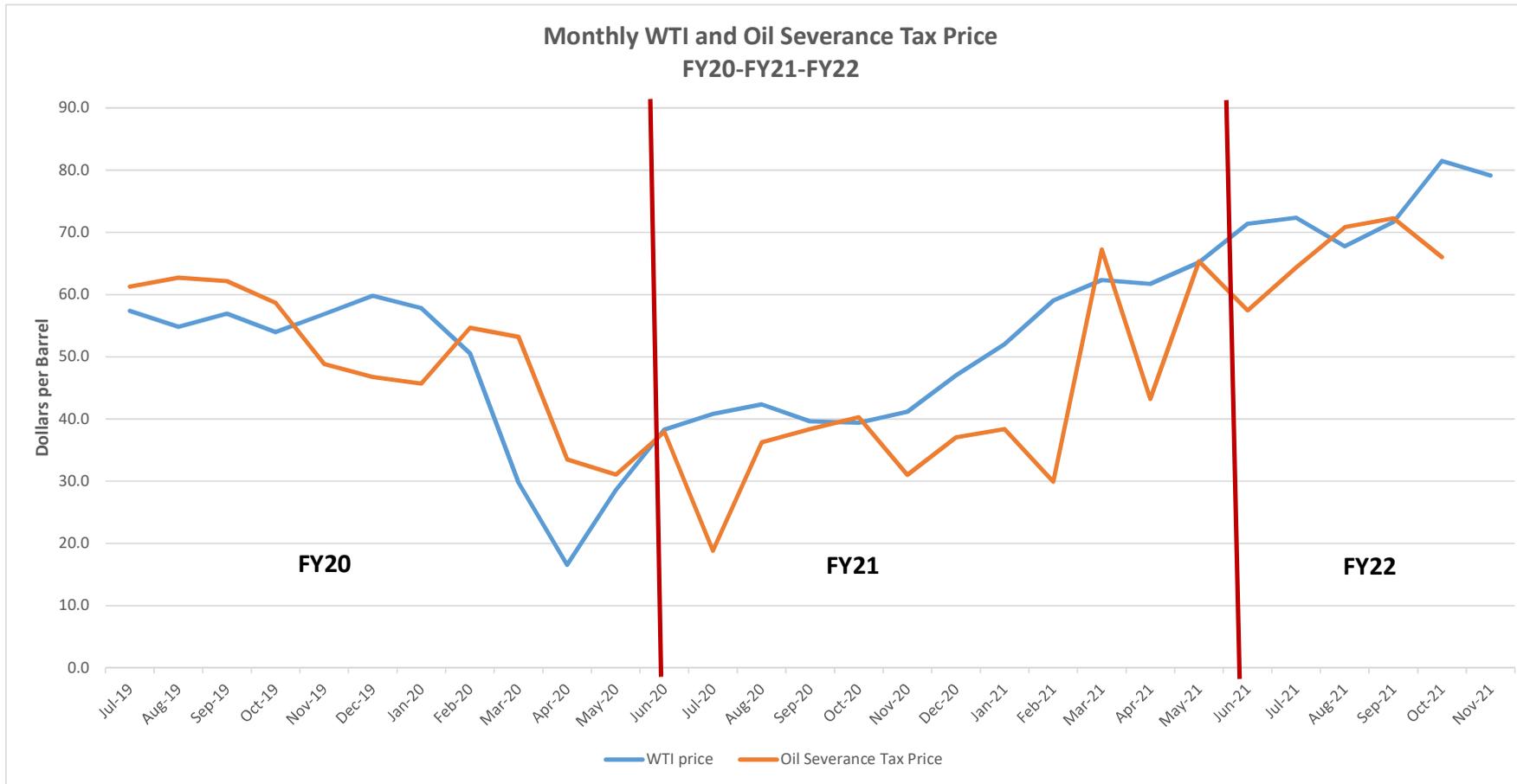


ROYALTY MONTHLY CASH COLLECTIONS
In millions of dollars

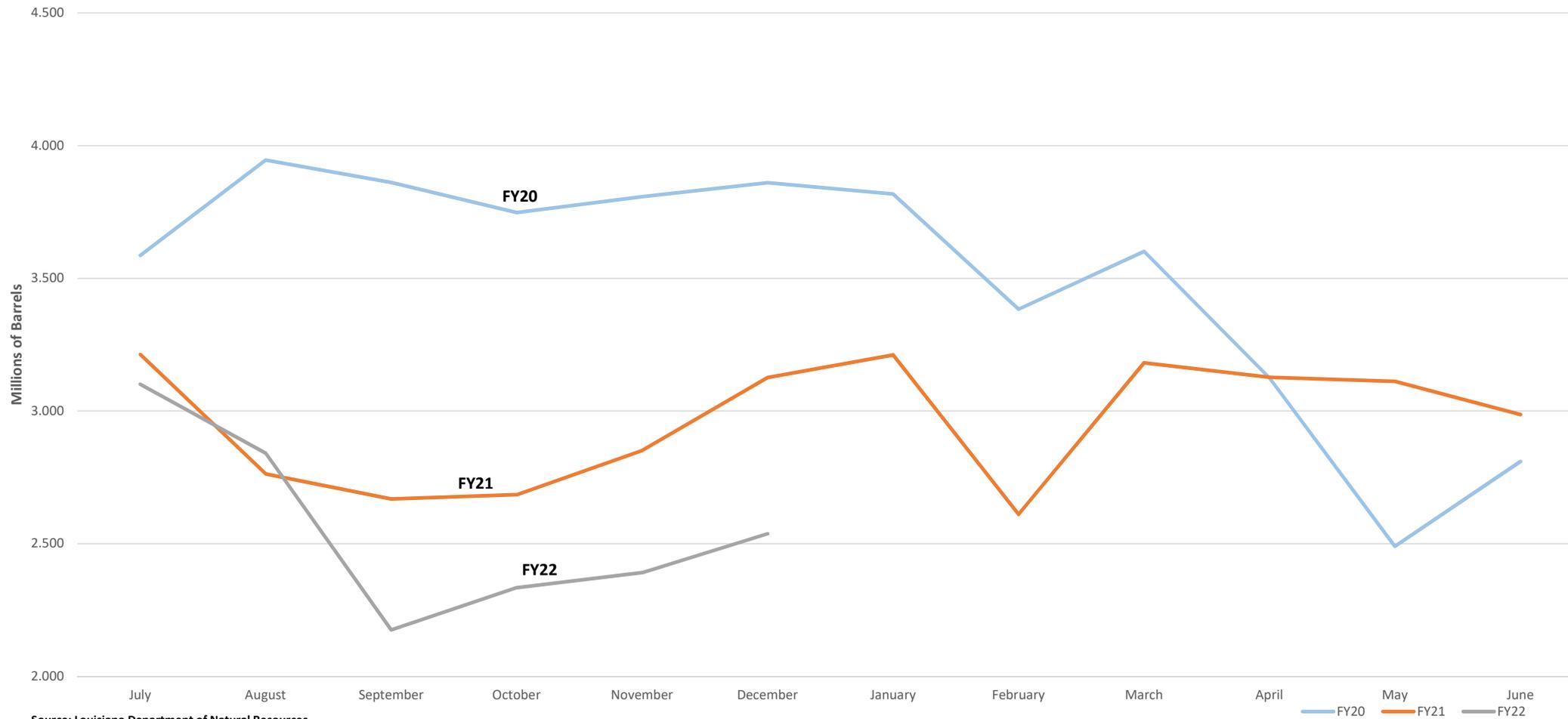
	FY16	FY17	FY18	FY19	FY20	FY21	FY22
August	21	22	10	14	11	6	11
September	9	15	11	17	13	6	9
October	17	13	12	15	12	6	12
November	16	11	10	16	12	7	8
December	14	12	11	17	11	7	9
January	13	11	13	16	11	6	14
February	10	13	14	17	13	7	16
March	7	13	14	15	14	10	15
April	10	13	13	13	9	9	
May	10	11	14	15	6	11	
June	10	12	15	15	4	6	
July	11	16	14	17	4	11	

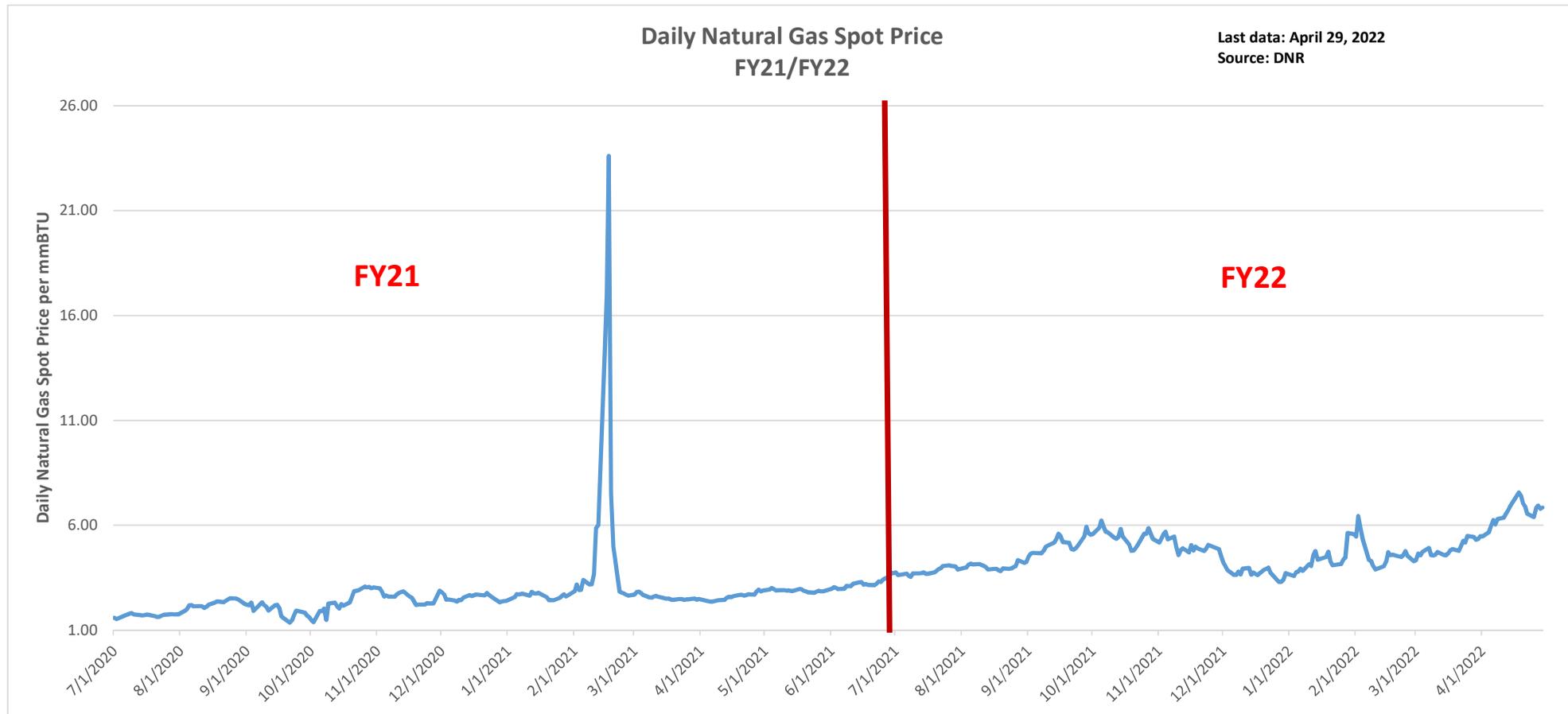




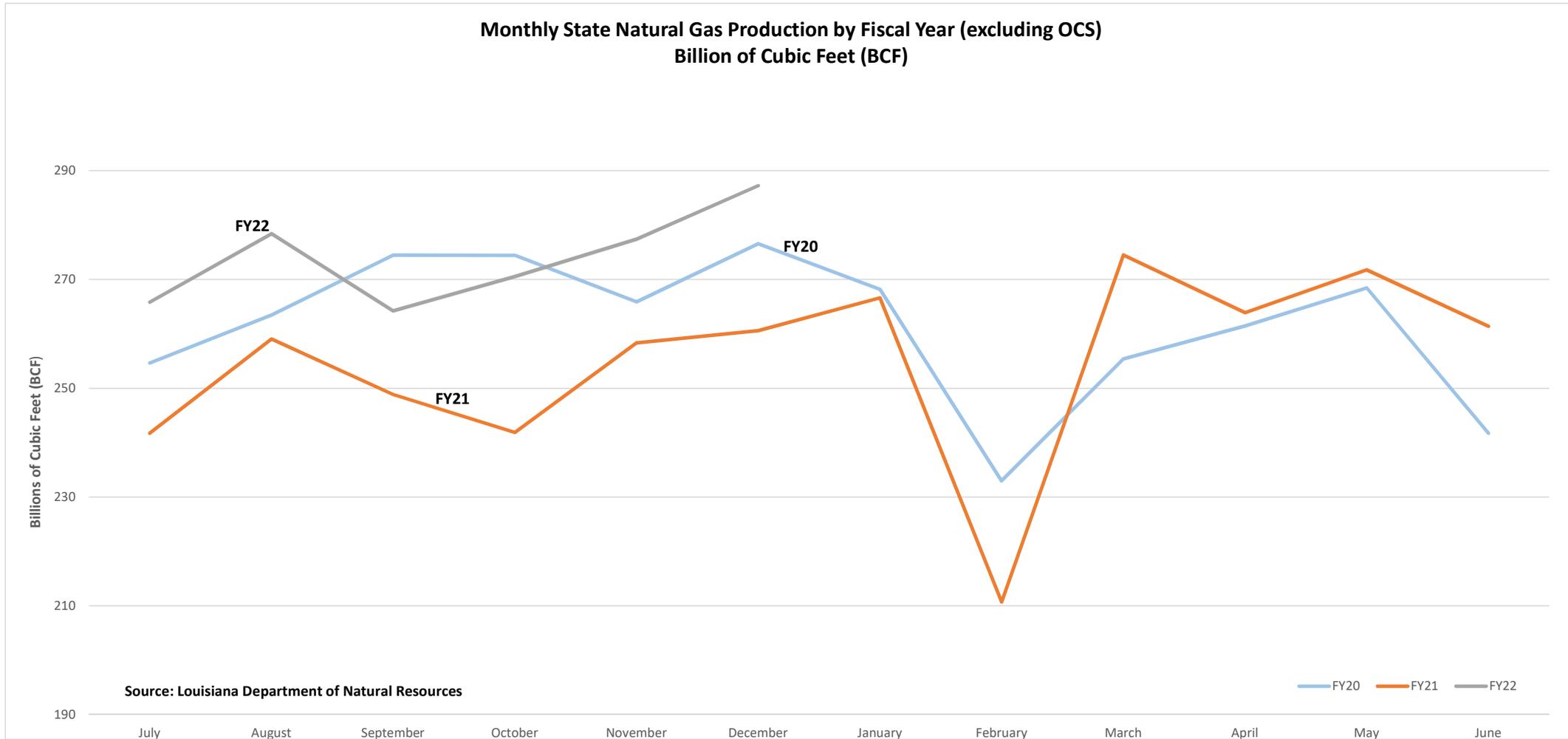


Monthly State Oil Production by Fiscal Year (not including OCS)
Millions of Barrels

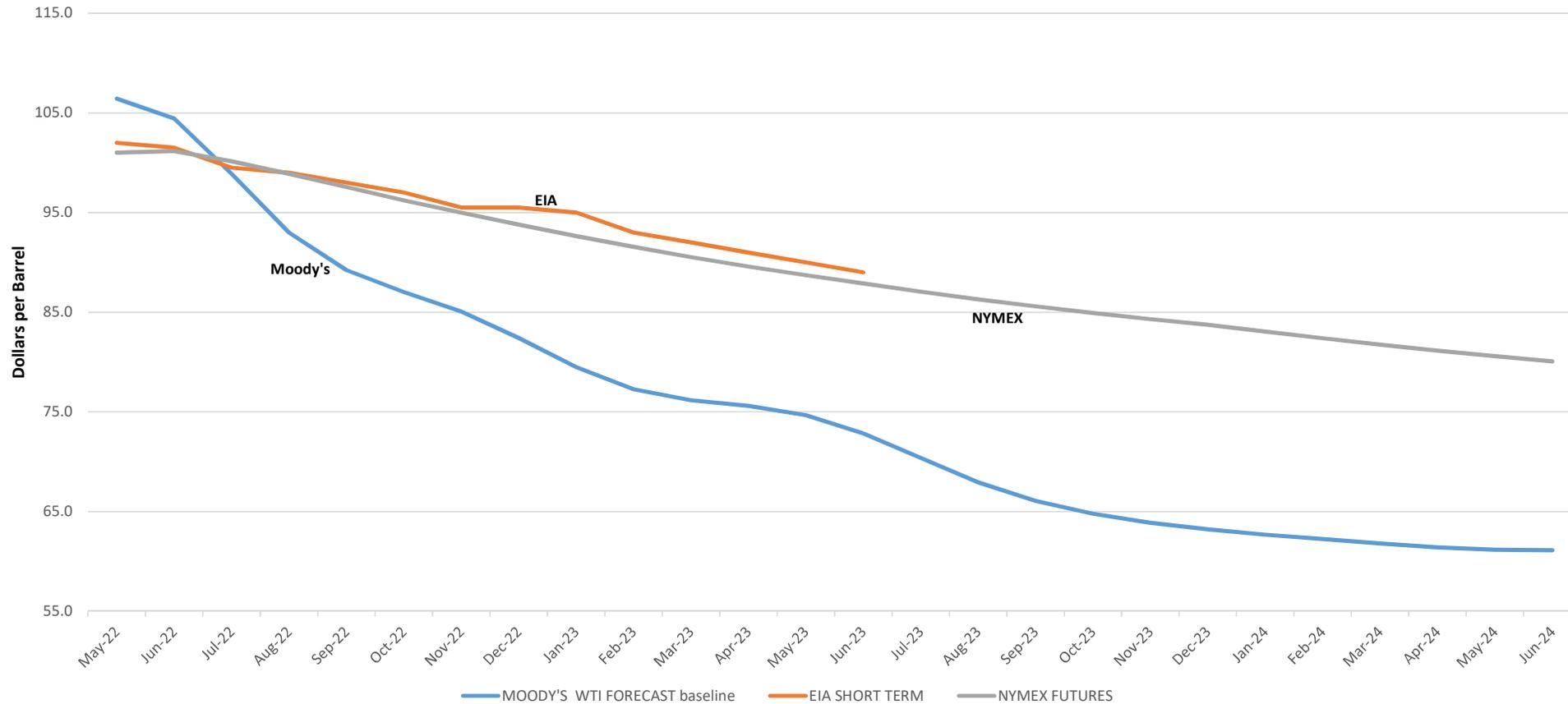




Monthly State Natural Gas Production by Fiscal Year (excluding OCS)
Billion of Cubic Feet (BCF)

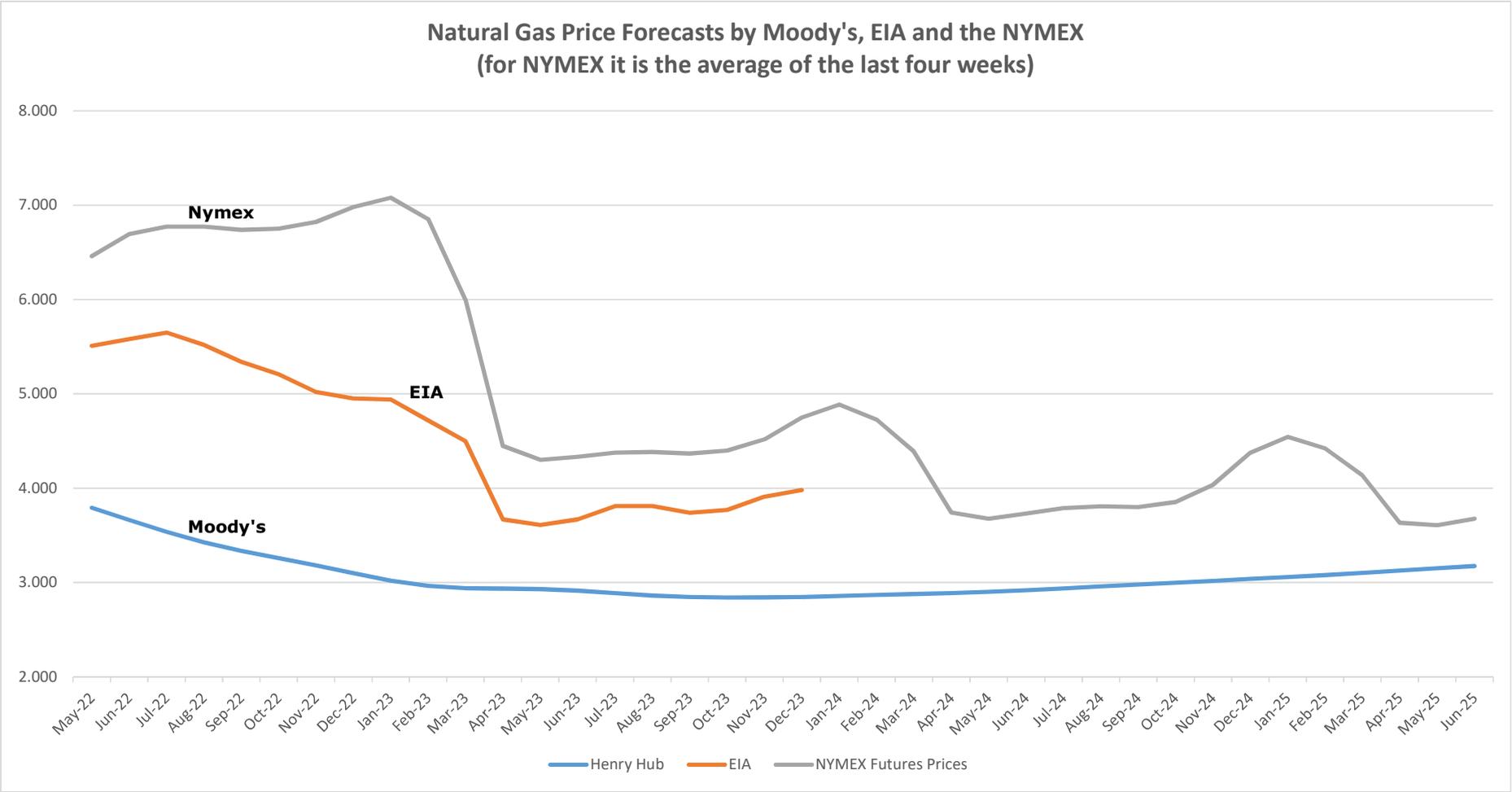


Crude Oil Price Forecasts by Moody's, EIA and the NYMEX
 (for NYMEX it is the average of the last four weeks)



OPB Proposed Oil Price Forecast (dollars per barrel)

FY22	\$85.99
FY23	\$87.06
FY24	\$73.97
FY25	\$70.43
FY26	\$69.32



OPB Proposed Natural Gas Price Forecast (dollars per MCF) and projected Severance Tax Rate

FY22	\$4.85	9.1 ¢ the actual rate
FY23	\$4.65	17.7 ¢ the actual rate
FY24	\$3.76	15.9 ¢
FY25	\$3.57	12.3 ¢
FY26	\$3.63	12.4 ¢